Elpho

INDUCTIVE AUTOMATION
GOLD CERTIFIED IGNITION INTEGRATOR

ENERGY INTELLIGENCE FOR AI DATA CENTERS

Energy software that pays for itself — *and proves it* every single day.

Through our platform partnership, Elpho delivers the energy intelligence layer for AI-era data centers: software that optimizes how a facility runs its power, cooling, and battery storage — then measures and settles every dollar saved in a daily ledger. Licensed through Elpho, deployed and supported by our own certified engineers.

WHAT THE PLATFORM DOES

01 · OPTIMIZE

Run the site smarter

- Optimizes power, cooling & battery storage across battery, grid, and HVAC load
- Coordinates BESS, switchgear, UPS, distribution & SCADA/edge
- Recommendations operators approve — not a black box

02 · AUTOMATE

AI agents on watch

- AI-assisted alarm response and operations, 24/7
- Anomalies flagged before they damage equipment or move an SLA
- Every action logged for operations review

03 · SETTLE

Savings you can audit

- Baseline and normalization set with your team — M&V discipline
- Realized savings measured and settled in a daily ledger
- Numbers your finance team can review and defend

HOW AN ENGAGEMENT RUNS

1 **License** — Through Elpho, as authorized reseller

2 **Deploy** — Site onboarding & commissioning

3 **Integrate** — EPMS, BMS & SCADA data in

4 **Adopt** — Operator-approved optimization

5 **Verify** — M&V baseline & daily settlement

6 **Expand** — Add-ons & additional sites

WHY THROUGH ELPHO

The integrator is the reseller.

- ✓ Gold Certified Ignition Integrator — the EPMS/BMS/SCADA integration the platform feeds on is engineered in-house, not subcontracted
- ✓ Energy engineering & M&V discipline on the account: tariffs, demand charges, baselines — we defend the number with your finance team
- ✓ One accountable partner from license to verified savings — deployment, support, and optimization behind a single point of contact
- ✓ Talent practice on tap: certified engineers and operators on contract when your project needs to scale

Built for

- AI / HPC data centers with volatile, MW-scale load
- Operators with battery storage, on-site generation, or demand-response programs
- Colocation providers offering tenant energy services
- Sites where energy is the #2 line item — and unmanaged

Elpho
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